May 2011

# **RICS Housing Market Survey UK**

## Sentiment remains downbeat outside of London

- · National price balance deteriorates
- · Demand remains flat
- London continues to buck national trend

The May 2011 RICS Housing Market Survey conveys a slightly weaker tone than the April survey. Anecdotal evidence from surveyors suggests this is in part linked to the unusual succession of public holidays at the end of April/beginning of May although continuing concerns are raised both about the outlook for the economy and the availability of mortgage finance.

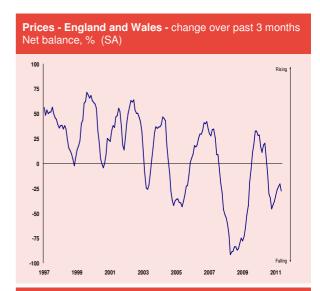
The price balance fell to -28 i.e. 28% more surveyors reported price falls rather than rises, which is the lowest reading since the beginning of the year. However, the detail of the survey shows that of those respondents seeing price falls, the vast proportion (82%) are reporting declines within the 0%-2% margin.

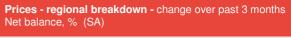
On the activity front, new buyer enquiries declined fractionally during May (having stabilised in April) and newly agreed sales, whilst still edging upwards, did so at an even slower pace. New vendor instructions continued to rise robustly, but the pace of increase slowed during April.

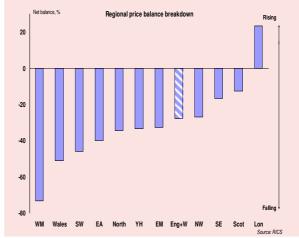
The slightly weaker activity climate was also reflected in the average number of completed sales per surveyor (by branch), which fell by 3.4% in May to 14.7. Alongside the increase in new vendor instructions, the average number of stocks per surveyor (by branch) increased by 8.1% over the month to 71.3. Given the rise in stocks levels and fall in sales levels during May, the sales to stock ratio – an indicator of market slack – fell to 20.6%, well below the long run average of 33.5%.

The survey's forward looking indicators also deteriorated; sales expectations edged down (but remain in positive territory), whilst price expectations, which are already negative, fell more sharply.

A continuing theme highlighted by the survey is the distinct regional contrast between London and the rest of the UK. Indeed, London is the only region of England where more surveyors are seeing rising rather than falling prices. Meanwhile, in Wales, Northern Ireland and Scotland, the price balance remains negative.







	Proportion of surveyors reporting a rise, fall or					Stocks of	Completed	
	no change in	house prices ov	er the last thr		homes on books sales*			
	Rise %	Same %	Fall %	Balance**	Balance**	Average per Surveyor		
		Not Seasonall	y Adjusted	Seasonally Adjusted				
Mar-11	11	59	30	-20	-23	65	14	
Apr-11	12	59	29	-16	-21	66	15	
May-11	10	57	33	-23	-28	71	15	

<sup>\*</sup> House sales over the past three months

Figures may not sum up to 100% due to rounding errors. All figures in table refer to England and Wales only. Total number of survey contributors = 257 (Covering 323 offices)

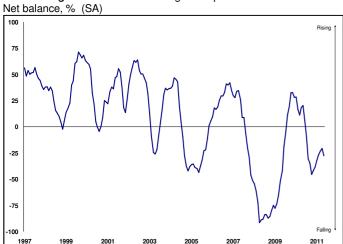


rics.org/economics

<sup>\*\*</sup> Net balance = Proportion of surveyors reporting a rise in prices minus those reporting a fall (if 30% reported a rise and 5% reported a fall, the unadjusted net balance will be 25%)

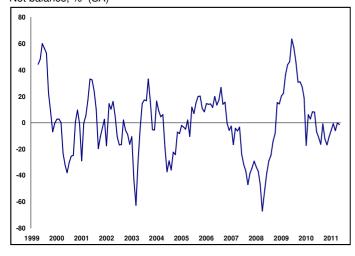
## **National information**

Prices - England and Wales - change over past 3 months



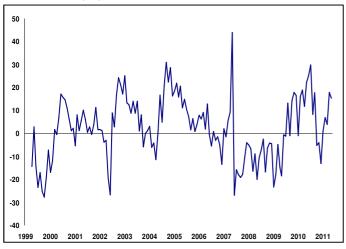
The headline price net balance deteriorated in May, from -21 to -28. This was the first such fall in the price balance since last October.

New buyer enquiries- England and Wales - change over past month Net balance, % (SA)



New buyer enquiries slipped this month, with the net balance edging down from 0 to -2.

New vendor instructions - England and Wales - change over past month Net balance, % (SA)



New instructions continued to increase in April, although at a slower pace, with the net balance slipping from 18 to 15.

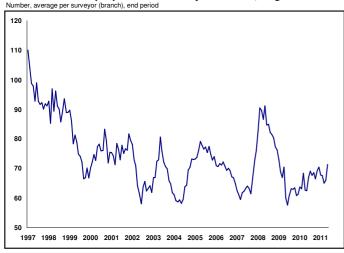
## **National information**

## Property sales in England & Wales, during last three months



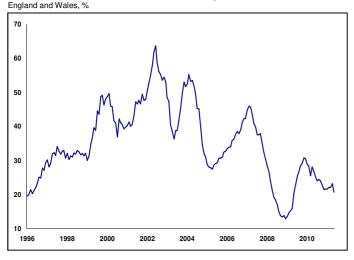
Average sales per surveyor (branch) declined this month from 15.2 to 14.7.

## Unsold stocks of properties on surveyors' books, Eng & Wales



The average number of properties on surveyors' books rose from 66 to 71.3, the highest level since December 2008.

## Ratio of sales to unsold stocks on surveyors' books

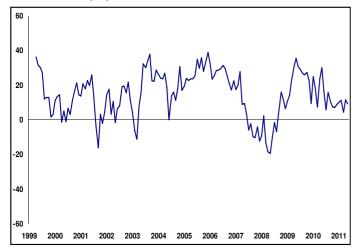


The sales-to-stock ratio declined this month, falling from 23.1 to 20.6



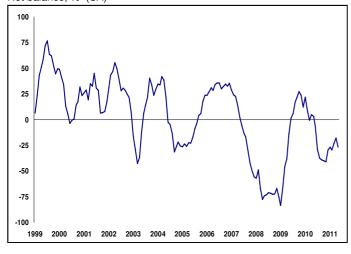
## **National information**

Sales expectations - England and Wales - change over next 3 months Net balance, % (SA)



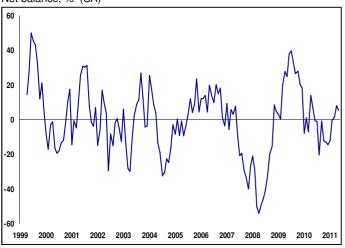
Sales expectations edged down in May, with the net balance slipping from 11 to 9.

**Price expectations - England and Wales -** change over next 3 months Net balance, % (SA)



Price expectations declined over the month, with the net balance falling from -18 to -27.

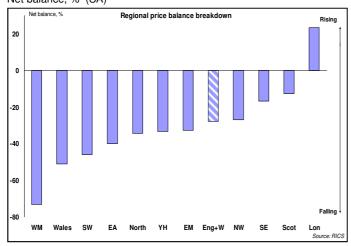
Newly agreed sales - England and Wales - change over past month Net balance, % (SA)



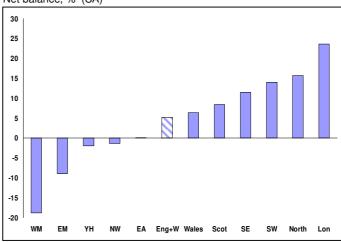
The newly agreed sales net balance slipped in May, from 8 to 5.

## Regional comparisons for the current month

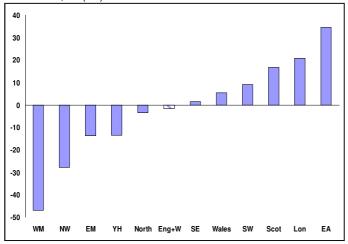
Prices - England and Wales - change over past 3 months Net balance, % (SA)



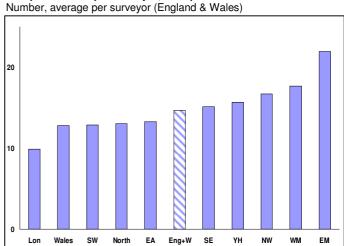
## Newly agreed sales - England and Wales - change over past month Net balance, % (SA)



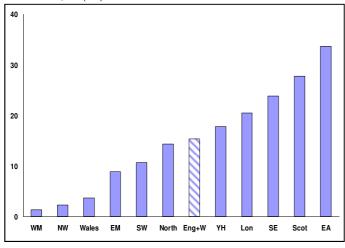
## **New buyer enquiries- England and Wales -** change over past month Net balance, % (SA)



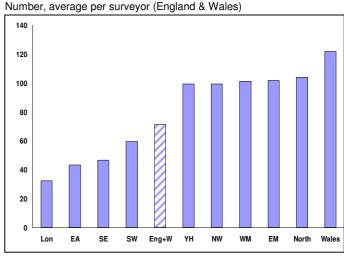
## Completed sales per surveyor, over past 3 months



## **New vendor instructions - England and Wales -** change over past month Net balance, % (SA)



## Current inventory of stock on surveyors books



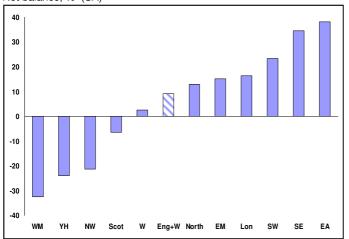
Key: N = North, YH = Yorkshire & Humberside, NW = North West, EM = East Midlands, WM = West Midlands, EA = East Anglia, SE = South East, SW = South West, W = Wales, L = London, Scot = Scotland



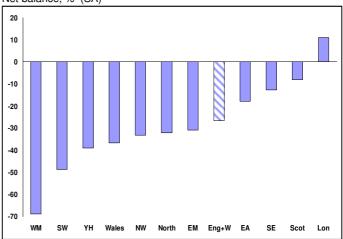
rics.org/economics

## Regional comparisons for the current month

Sales expectations - England and Wales - change over next 3 months Net balance, % (SA)



Price expectations - England and Wales - change over next 3 months Net balance, % (SA)



Key: N = North, YH = Yorkshire & Humberside, NW = North West, EM = East Midlands, WM = West Midlands, EA = East Anglia, SE = South East, SW = South West, W = Wales, L = London, Scot = Scotland

## **Regional Price Summary, United Kingdom**

Proportion of surveyors reporting changes in price over last three months\*

	Price rise				Price fall				•	
Price change (%) by band	> +8,	+5 to 8,	+2 to 5,	0 to +2,	Same,	0 to -2,	-2 to -5,	-5 to -8,	< -8	Balance**
North	0	0	0	8	47	38	7	0	0	-37
Yorkshire & Humberside	0	0	0	4	57	28	5	6	0	-34
North West	0	0	0	2	74	23	1	0	0	-21
East Midlands	0	0	0	7	63	19	9	1	0	-23
West Midlands	0	0	0	2	33	57	8	1	0	-64
East Anglia	0	0	0	0	65	33	2	0	0	-35
South East	0	0	0	11	60	23	4	2	0	-18
South West	0	0	0	3	56	33	6	0	0	-36
Wales	0	0	0	1	55	28	9	4	3	-43
London	0	0	7	34	49	8	1	0	0	32
Scotland	0	0	3	6	77	12	1	0	0	-5
Northern Ireland	0	0	0	0	57	34	4	4	0	-43

<sup>\*</sup> Not Seasonally Adjusted

<sup>\*\*</sup> Balance = the percentage of surveyors reporting a rise, minus those reporting a fall. Numbers may not add up due to rounding



## Chartered surveyor market comments

### North

Douglas Farmer MRICS, Penrith Farmers & Kidd's plc, Penrith, Cumbria, 01768 862 135 - A worrying time in all price ranges and locations, styles and sizes. Instructions still being maintained at a steady level but sales are proving frustratingly difficult, even at sensible or competitive asking

Neil Foster MRICS, Foster Maddison Property Consultants, Newcastle Upon Tyne , Tyne & Wear, 01434 607711 -Applicant enquiries remain steady and investment sentiment is fairly positive. However, lending constraints continue to hamper the market.

Peter Hayward FRICS, Hayward Tod Associates, Carlisle, Cumbria, 01228 810300/6 - The market is very active with sellers coming to the fore. This activity is being translated as an improving market. The reality is that the number of buyers able to proceed remains limited and prices remain under pressure.

Matthews Sayer, Alnwick/ Bedlington, Northumberland, 01665 510044 Instructions and sales are now holding up and slightly ahead of this time last year. April suffered a dip with four bank holidays, Easter holidays and the Royal Wedding taking the public's attention away, but the indications are that May activity is recovering.

Stuart Allan FRICS, Broadley & Coulson, Bishop Auckland, Co Durham, 01388 602656 - There is an increasing number of properties coming on the market but buyers are very discerning with only the better quality properties readily selling. Poorer quality properties at reasonable prices are selling to property developers.

## Yorkshire and Humberside

Alex McNeil MRICS, Bramleys, Calderdale, Halifax, 01484 530361 -There remains a lack of confidence within the economy with increasing inflation, falling disposable incomes and high levels of personal debt adversely impacting upon the local market where there remains a low volume of transactions.

Alex McNeil MRICS, Bramleys, Huddersfield, West Yorkshire, 01484 530361 - We can blame lenders and the lack of mortgage products for the current market malaise, but we must also look closer to home as too much new housing stock coming onto the market is over priced, creating high vendor expectations.

Ben Hudson MRICS, Hudson Moody, York, North Yorkshire, 01904 650650 A steady market that is price sensitive but moving at long last.

Edward Waterson FRICS, Carter North West Jonas, York, North Yorkshire, 01904 558200 - Activity levels remain high and stock levels are at near record levels. However, continuing uncertainty in the economy is causing indecision and instability among buyers.

Francis Brown FRICS, Norman F Brown, Richmond, North Yorkshire, 01748 822473 - Considering the time of year the market is very poor at present.

James Sadler BSc (Hons) MRICS, Savills (L&P) Limited, York, North Yorkshire, 01904 617800 - The general concensus is that we are in for a difficult ride over the next 12 months. There will be fewer quality properties coming to the market, with fewer quality buyers and those buyers will be looking for reductions.

John Francis FRICS, Crapper & Haigh, Sheffield, South Yorkshire, 0114 272 This month has seen an increase in new instructions and providing they have been realistically priced most have attracted some viewings. Sales, however, are still no Richard Sayer BSc FRICS, Rook more than steady and overall supply exceeds demand.

> Ken Bird MRICS, Renton & Parr, Wetherby, West Yorkshire, 01937 582731 - Whilst the market is still very fragile and buyers are very cautious the best priced properties in good locations are still achieving sales. We have noticed an increase in the number of FTB's looking again and buyers who are proceedable.

> M J Hunter MRICS, Grice & Hunter, Doncaster, South Yorkshire, 01302 360141 - The fatal combination of two consecutive long Bank Holidays resulted in about 2-3 weeks of lost business. However, in the last week we have seen a sudden considerable upsurge in both viewings and negotiated sales.

Michael Beech MRICS, Windle Beech Winthrop, Skipton, North Yorkshire, 01756 692900 - Lack of readily available mortgage finance and general lack of consumer confidence is still affecting the market. Over valuations by agents and unrealistic vendor expectations are still adding to market stagnation.

N M Atkin FRICS, Ullyott & Butler, Driffield, East Yorkshire, 01377 253456 Huge surplus of supply over demand fuelled partly by the on-going number of repossessions.

Toby Milbank MRICS, Strutt & Parker, Harrogate, North Yorkshire, 01423 561274 - The £500,000 to £900,000 market much stronger since start of April. Top end of market picking up but review. only for the best properties.

Leach, St.Helens, Merseyside, 01744 22816 - April was unsettled with the holidays and other interruptions. However we are getting back to normal but we think June should be much better and the rest of the year as long as interest rates stay the same.

Andrew Holmes BSc(Hons) Dip Surv MRICS, Carter Jonas, South Lakeland, Cumbria. 01539 814908 - Another good month all round. Healthy activity from cash buyers has seen the number of agreed sales increase and good quality instructions are also on the up.

Brian Jackson FRICS, Ellis & Sons, Southport, Merseyside, 01704 534171 The market in Southport remains stagnant. Very few first time buyers Viewings remain slow and enquiries. the market is still generally sluggish for the time of year.

D.C.Coates MRICS, Venmores, Liverpool, Merseyside, 0151 236 0301 A large number of Public Sector workers are fearful for their future job security and are unwilling to commit. Banks and Building Societies continue repossessions and forced sales. to make difficulties for, in particular, first time buyers.

John Halman FRICS, Gascoigne Halman, Wilmslow, Cheshire, 01625 460344 - The market is being kept afloat by people who have to move and there is almost a complete absence of those people trading up or down.

John Williams FRICS, Brennan Ayre O'Neill, Wirral, Merseyside, 0151 343 9060 - A steady month which may have been adversely influenced by the succession of public holidays. Prices in the majority of market sectors appear to be holding steady with no significant funds is still a factor. upward or downward pressure noticeable currently.

Jonathan Clayton BSc FRICS, Bentley Higgs, Blackpool, Lancashire, 01253 302928 - Considering it is spring, which is traditionally the busiest time of the year, the market is very subdued.

MRICS, King Sturge LLP, Liverpool, Merseyside, 0151 242 6604 - The rental market remains buoyant which is encouraging buy-to-let investors with sizeable equity contributions to enter the market.

Richard Powell FRICS, Ryder & Dutton, Oldham, Lancashire, 1619253232 - The market is still suffering from a form of paralysis due to the lack of (or perceived lack) mortgage finance on reasonable terms for first time buyers coupled with the ongoing effects of the public spending

### **East Midlands**

Andrew Duncan MNAEA, J.B & B. Christopher Shallice FRICS FAAV, Hix & Son, Holbeach, Lincolnshire, 01406 422 777 - Generally low levels of activity with the exception of competitively priced modern property at the low end of the market, which is of interest to cash purchasers for buy to let purposes.

> David Hawke FRICS, David Hawke & Co., Worksop, Nottinghamshire, 01909 531450 - Market still in the doldrums. We desperately need a change in lending to first time buyers to help the market

> David Johnson Dip Arb Arb FRICS MCIArb, Readings Property Groups Ltd., Leicester, Leicestershire, 0116 204 6157 - Financial restrictions evident, particularly at first time buyer

> Edward Wreglesworth FRICS, Escritt Barrell Golding, Sleaford, Lincolnshire, 01529 302271 - Continued fragility in all sectors of the market is illustrated by the high proportion of collapsed sales. Buyers are exerting immense control, with investors increasingly focussed on

> Ian J Shaw Frics, Escritt Barrell Golding, Grantham, Lincs, 1476590211 More activity at the bottom end of market, with a few old stock properties moving. Still a very price driven market.

> Martin Pendered FRICS, Martin Pendered & Co., Wellingborough, Northamptonshire, 01933 228822 -Buyer confidence remains fragile and enquiries seem to be concentrated on particular properties. Average houses need to compete strongly on price but more individual properties can draw strong demand. Lack of mortgage

> Neil Hunt FRICS, Wilkins Vardy Residential, Chesterfield, Derbyshire, 01246 270123 - The overall level of sales has been very satisfactory but demand is extremely unpredictable with dramatic variations in viewing activity from one week to the next. Values have held up quite well with the average sale price being 95% of the asking price.

> Peter Mountain FRICS, Peter Mountain, Louth, Lincolnshire, 01507 603 366 - The market is still extremely sluggish with no prospect of any significant change until the first time buyer returns to the market place.

> R L Bell BSc FRICS, Robert Bell and Company, Horncastle, Lincs, 01507 522222 - More stock coming on but at inflated figures. Sales still slow. Prospect of cutbacks in government is making buyers very cautious.



rics.org/economics

- Difficulty in accurately assessing market activity over past four adverse media speculation on house demand over the summer period.

Stephen J King FRICS, King West, Market Harborough, Leicestershire, 01858 435970 - A grand realisation by many vendors that house prices are unlikely to increase in the near future and are therefore adjusting their sights lower. A slight increase in the number of 'serious' purchaser enquiries.

William Downing, Pygott & Crone, Lincoln, Lincolnshire, 01522 568822 -New buyer enquiries on the increase, a slight dip in new stock to the market should see a slight rise in asking prices in the short to mid term.

### **West Midlands**

A Champion FRICS, Halls, Worcester, John Andrews FRICS IRRV, Doolittle & Worcestershire, 01905 611066 - Some price advice despite a price led market.

Andrew Grant FRICS, Andrew Grant LL P, Worcester, Worcestershire, 7976982742 - The conglomeration of recent public holidays seems to have had a chaotic influence on housing market activities. We are now seeing more settled circumstances with a reasonable equilibrium of buyers and sellers. Prices are therefore currently stable.

Andrew Oulsnam MRICS, Robert to achieve listings, I'm afraid. Oulsnam & Co., Barnt Green, Birmingham, 0121 445 3311 - The market remains very difficult with clear signs that prices are falling. Reasonable levels of sales can only be of new jobs. All negative. achieved with realistic pricing.

Andrew R Perrin MRICS, Fraser Wood (Midlands) Limited, Walsall, West Midlands, 01922 627686 - Correctly priced properties, especially in the middle to higher end of the market in Walsall, are showing signs of improvement, but it is only sensibly and realistically priced properties, as there increasingly cautious. is a shortage of this type of property.

Brian Holt MA MRICS, Brian Holt Chartered Surveyors, Leamington Spa, Warwickshire, 01926 450999 - HS2 has had an impact on prices in affected areas.

Gallimore, Tenbury Wells, Worcestershire, 01584 810436 - There is an emerging air of realism now as to increase in stock levels and new the market values of properties.

Jeremy Dell MRICS FAAV, J J Dell & Company, Oswestry, Shropshire, 01691 653437 - Better month for house sales, however general activity is down.

Orridge, Derby, Derbyshire, 01332 Dalley, Kidderminster, Worcestershire, 01562 821600 - The volume of property now for sale is giving buyers a wide weeks due to the number of Bank choice. Many prospective purchasers holidays but same problems persist in still very cautious and low offers are terms of lack of mortgage funding and being made. Supply is likely to exceed

> John Andrews FRICS IRRV, Doolittle & Dalley, Stourport, Worcestershire, 01562 821600 - Pre-sale appraisals on the increase as more consider selling, perhaps partly due to threat of increased interest rates and general economic situation. Prospective buyers looking for property at very realistic prices.

> John Andrews FRICS IRRV, Doolittle & Dalley, Bridgnorth, Shropshire, 01562 821600 - Increased volume of property for sale is resulting in more enquiries but enquiries are not being converted to viewings in volume. Increased activity with many wanting to move but buyers in short supply.

Worcestershire, 01905 611066 - Some Dalley, Bewdley, Worcestershire, estate agents are providing unrealistic 01562 821600 - Sellers' expectations on achievable prices, in some cases, still too high and unrealistic in quieter market conditions. Prospective purchasers are around but very particular as to which property to view.

> John Ozwell FRICS, Hunters, Solihull, West Midlands, 01564 771000 - Plenty of office activity but still difficult to agree sales. Lack of buyer confidence and vendor expectations too high mean a viewing to sale ratio which is too high. Too many agents are still overvaluing

> Julian T J Owens, Arkwright Owens, Hereford, Herefordshire, 01432 267213 - No real stimulus, cost of moving, lack

### East Anglia

Andrew Wagstaff MRICS, Bedfords, Burnham Market, Norfolk, 01328 730 500 - Stock levels are the highest they have been for years. Stock quality is very good. Unfortunately buyers seem to have cooled and are becoming

Christopher Philpot BSc FRICS, Lacy Scott & Knight, Stowmarket, Suffolk, 01449 612384 - Surprising levels of demand for May, particularly in the £500,000 plus price range.

David Knights MRICS, David Brown, Edward Gallimore FRICS, Edward Ipswich, Suffolk, 01473 222266 - There are encouraging signs of increased activity in the market. Also, we saw an enquiries from potential buyers.

774135 - Many potential vendors will not accept that their property has fallen value in line with the market! Potential purchasers are negotiating hard on sale prices and surveyors are caution. providing very cautious valuations. The market remains difficult.

John Pocock, Pocock & Shaw, Cambridge, Cambridgeshire, 01223 322552 - Difficult to predict future patterns with a continuing relatively good demand in the middle part of the market but a very poor level of interest at the lower end with the smallest 1bedroom properties finding themselves market is still subdued but there are very short of first time buyers.

Larry Russen BSc FRICS, Russen and Turner, Kings Lynn, Norfolk, 01553 768361 - Negative impacts due to considerable problems for first time buyers obtaining a mortgage. More properties on market confirms market as a buyers' market. Media reports continue to have negative impact, BUT, if its on at the right price, it will sell.

Robert Swiney MRICS, Strutt and Parker, Ipswich, Suffolk, 01472 220444 - Prices still a major issue. Getting the price right is key to getting people through the door. Properties on the market for too much money are becoming stagnant with some price reductions happening with vendors that actively want to sell.

Richard Bannister FRICS, Bannister & Company, Felixstowe, Suffolk, 01394 282828 - As predicted, interest is slightly increasing but it is difficult to arrange and complete sales. There seems to be an underlying willingness for sales to be successful but there is a lack of first time buyers because of the mortgage deposit required.

Simon Hickling MRICS FAAV, Maxey & Son, Wisbech, Norfolk, 01945 583123 -The continued issues of job uncertainty and lack of affordable mortgage opportunities are still of concern. future of interest rates also worries both existing owners and buyers.

### **South East**

Andrew Miller FRICS, Linay & Shipp, Orpington, Kent, 01689 825678 - Good positive month with an increased number of sales following a slow April. Well priced new instructions are attracting most interest, especially if they are well presented and in good locations.

Anthony Jamieson MRICS, Clarke Gammon Wellers, Guildford, Surrey, 01483 880900 - A tough market! Lack of stock, non committal purchasers, problems with funding and fears about unemployment and interest rates rising have led to an uncertain market place.

Stephen Gadsby BSc FRICS, Gadsby John Andrews FRICS IRRV, Doolittle & Jeffrey Hazel FRICS, Geoffrey Collins Antony Bromley-Martin MRICS, Strutt & & Co., Kings Lynn, Norfolk, 01553 Parker, Chelmsford, Essex, 01245 254600 - With the levels of activity we are currently experiencing, there should be more business coming through. There remains nervousness and

> Bryan Elphick FRICS, Elphick Estate Agents, Ashtead, Surrey, 01372 272321 - General low activity levels, lack of confidence and finance problems (mortgages).

> Clive Rutland FRICS, Rutland Chartered Surveyors, Southampton, Hampshire, 023 8066 3451 - The signs of a change in the sentiment of purchasers with investors back in the market and very early signs that the lending institutions are not quite so difficult. Still some way to go!!

David Boyden BSc MRICS, Boydens, Colchester, Essex, 01206 762244 Very indifferent flows.

David Nesbit FRICS, D.M.Nesbit & Company, Portsmouth, Hampshire, 02392 864321 - There is interest but little enthusiasm. Purchasers are increasingly selective but lack confidence. Cash buyers are holding back, expecting lower prices ahead. Stronger interest in houses for students. Where are the mortgages?

David Parish FRICS, Gates Parish & Co., Upminster, Essex, 01708 250033 -Market activity is steady. However, prospective purchasers are cautious and sales are taking longer to agree. Sellers are generally more realistic with asking prices.

David Sherwood MRICS, Fenn Wright, Colchester, Essex, 01206 216556 The market is more unpredictable than at any stage I can remember in the 28 years I have been practising as an agent. There is an air of caution all round, as redundancies start to bite.

David Smith BSc MRICS, Carter Jonas, Andover, Hampshire, 01264 342342 -The market remains cautious. There are a number of very good buyers who are not wanting to commit until the absolute correct property comes to the market.

Geoffrey Holden FRICS, Parsons Son & Basley, Brighton, East Sussex, 01273 274011 - We have found the applicants are not yet back in numbers since the Easter/Royal Wedding week. If the vendors are realistic with the marketing price there are applicants waiting for new property to come on and a sale can be achieved quickly.

John Frost MRICS, The Frost Partnership, Slough, Buckinghamshire, 01494 680909 - There is currently a lack of confidence in the market place from purchasers and property has to be value for money to attract interest. However, agents are still over-valuing.



680909 - New applicants and viewings have reduced again this month. The top end of market is holding up, but not enough listings in this sector. Bottom falling demand for the properties end is proving really difficult.

John Frost MRICS, The Frost Partnership, Windsor, Berkshire, 01494 680909 - New stock has brought some activity to the market place.

John Frost MRICS, The Frost caution on the part of buyers. Partnership, Beaconsfield, Buckinghamshire, 01494 680909 - The market has no consistency and purchasers are not willing to pay premiums for any property. As vendors start to realise this sales are being put together but there is a lack of numbers and solicitors are taking considerable time on these transactions.

John Frost MRICS, The Frost Partnership, Burnham, Buckinghamshire, 01494 680909 -Activity has been patchy over the last few weeks probably because of the bank holidays slowing down any momentum.

John Frost MRICS, The Frost Partnership, Gerrards Cross, Buckinghamshire, 01494 680909 Signs of an improved market over last 2 months. Sales rate is linked very directly to location and accurate pricing or vendors who recognise a good offer even if it is below their original expectation.

Partnership, Staines, Middlesex, 01494 680909 - Viewing activity appears to have fallen but those viewing are of better quality.

Partnership, Amersham, Buckinghamshire, 01494 680909 -Viewings are less but those people looking are motivated and with an increase in fresh stock by more realistic lack of finance. vendors, this has led to an increased number of sales.

John King MRICS, Quinton Scott, Merton, Surrey, 020 8971 6780 - Bank holidays have had an impact but surprisingly the market has kept up a pace with both instructions and enquiries up on last year.

Kevin Rolfe MRICS, Aitchison Raffety, Hemel Hempstead, Herts, 1442875509 A very busy and positive month.

Kevin Rolfe MRICS, Aitchiosn Raffety, St. Albans, Herts, 1442875509 - A reasonable month boosted by good new home sales.

Kevin Rolfe MRICS, Aitchison Raffety, promising month.

Kevin Rolfe MRICS, Aitchison Raffety, Berkhamsted, Herts, 1442875509 - A very positive month.

John Frost MRICS, The Frost Martin Allen MRICS, Elgars, Wingham, **South West** Partnership, Ashford, Kent, 01494 Canterbury, Kent, 01227 720557 adjust asking prices to reflect the now available, many of which have been on the market for a long time.

> Martin Seymour BSc FRICS, Crow Watkin, Reigate, Surrey, 01737 245886 The market continues to tick over, albeit slowly, with a prevailing mood of

> Mike Hewson FRICS, Howard Cundey, Lingfield, Surrey, 01342 833333 busy month for sales arranged but it is a struggle to get them to exchange. There is something of a lack of urgency for many buyers to push sales along. But there is a lot more activity and optimism than the press would have you believe.

> Peter Fearn FRICS, Keats Fearn, Farnham, Surrey, 01252 718018 There is still a real shortage of new stock coming onto the market in all price brackets and whilst viewing activity is up, buyers are reluctant to commit.

> Peter Mockett FRICS, Hilbery Chaplin, Romford, Essex, 01708 732732 - Until first time buyers return the market will remain sluggish. Mortgage availability for first time buyers is critical to the recovery.

Philip Hiatt MRICS. Your Move Philip Hiatt, East Grinstead, W Sussex, John Frost MRICS, The Frost 01342 321142 - Getting an offer and agreeing a sale is one thing - seeing the sale through to an exchange quite another as sales are taking for ever to go through.

John Frost MRICS, The Frost Richard Eshelby FRICS, Latchmere Properties Ltd., Dorking, Surrey, 01306 876 006 - The market is concerned by the economy and direction of interest rates but the main problem remains the

> Robert Green MRICS, John D Wood & Co., Lymington, Hampshire, 020 7352 1484 - There has been a marked increase in activity, culminating in an increase in business across all price ranges.

> Robert Green MRICS, John D Wood & Co., Oxford, Oxfordshire, 020 7352 1484 - More properties have come to the market following Easter and this will cause the market to change. We may see a two tier market evolving, where the good houses sell well, and the overpriced stock becomes stagnant.

W J Hartnell FRICS, Simon Matthew & Co., Ingatestone, Essex, 01277 355255 - There has been a marked pick-up in Watford, Herts, 1442875509 - A the housing market since March. However, the first two months were dead. Therefore an increase was to be expected. However, from June we are entering the holiday period when sales decline.

Buyer interest is falling but at the Colin Bowden FRICS, Dickinson moment vendors are not prepared to Bowden, Dorchester, Dorset, 01305 adjust asking prices to reflect the now 250402 - There are more proceedables in the market at the moment, which is market challenging but some good making the agreed purchase price closer to asking price.

> David J Dark FRICS, Seldons Estate Agents, Bideford, Devon, 01237 477997 - The lack of available mortgage funds particularly for first time buyers and sellers is creating problems in the lower sector of the market. The market remains very price sensitive.

> David Lewis, Stags Estate Agents, Totnes, South Devon, 01803 865454 The late Easter seems to have delayed the seasonal start to the housing market this year. Sales are picking up now and the pipeline is looking healthy for the time of year.

> seems to be lack of quality property coming to the market. The majority of new properties are houses that failed to sell last year.

David McKillop BSc FRICS, McKillop & Gregory, Salisbury, Wiltshire, 01722 414747 - A very quiet start to the month, then much busier then quiet Devon, 01392 255202 - The market is again. Instructions and sales are down still tough. Sellers expectations of on last month and we have got rid of some old properties where vendors are purchasers. Consequently the number still difficult on prices. Exchanges are of sales is significantly lower than the taking ages due to delays in searches.

Graham Waterton MRICS, Strutt & William Morrison BSc MRICS, Knight Parker, Salisbury, Wiltshire, 01722 Frank, Exeter, Devon, 01392 423111 - 344011 - The lethargy of April lifted Low viewing numbers. Prices need to immediately after the wedding bank reduce further. holiday and activity levels rose week by week by as much as 50%. There is a Wales growing core of well funded buyers.

Jeff Cole MRICS, Cole Rayment & White, Wadebridge, Cornwall, 1208813595 - May has certainly been a much busier month with a good level of agreed sales particularly around the looking for good value and vendors that are realistic with their asking prices are generally receiving better levels of interest.

Julian Bunkall FRICS, Jackson-Stops & Staff, Dorchester, Dorset, 01305 262 123 - A difficult market particularly as this should be the most buoyant time of even at open market sites. the year. Pricing sensibly is crucial. Anything overpriced will not sell.

Mark Annett FRICS, Mark Annett & Company, Chipping Campden, Gloucestershire, 01386 841622 - We have been very busy and there are plenty of potential buyers out there. It market. seems unlikely prices will rise although supply and demand is underpinning the market.

Matthew Harvey BSc MRICS, Tayler & Fletcher, Bourton on the Water, Gloucestershire, 01451 820913 - No question Bank Holidays and Weddings took the wind out of the market. Middle sales going through.

Peter May FRICS, Minster Property Management Limited, Wimborne, Dorset, 01202 842812 - The number of survey enquiries has increased over the last month but frankly if I had not seen an increase in what is normally the busiest time of the year then I would have been very concerned for the future of the residential market.

Robert Williams MRICS, Robert Williams, Exeter, Devon, 01392 204800 A distinct lack of new property has been replaced by a lack of fresh buyers and whilst there seems to be plenty of interest sales are few and far between.

David Mackenzie, Carter Jonas, Bath, Roger Punch FRICS, Stags, Plymouth, Somerset, 01225 750900 - There Devon, 01752 223933 - A steady but slow increase in negotiated sales reflects a degree of confidence for the future. Quality properties remain popular, but accurate pricing remains crucial, with levels still remaining well below the peak levels of 2007.

> Simon Sooper FRICS, Stags, Exeter, value are often higher than potential number of offers.

Andrew Morgan FRICS, Morgan & Davies, Lempeter, Ceredigion, 01570 423623 - Our market remains over supplied with buyers remaining very cautious. Seasonally, the market usually picks up at this time but we Wadebridge area. Purchasers are have not experienced any upturn in this part of Wales yet.

> Chris Armstrong FRICS, Guy Woodcock & Company, Deeside, Wales, 01244 817172 - P.I pressure from the insurance industry is causing values to be ever more cautious and this will lead to regular 'down valuing'

> D E Baker FRICS, David Baker & Company, Penarth, Vale of Glamorgan, 029 2070 2622 - House prices have remained fairly static, flats have dropped slightly due to lack of first time buyers, but there is activity in the

> Dafydd Hardy MRICS, Dafydd Hardy Y Gwerthwyr Tai, Llangefni, Ynys Mon, 01248 723322 - Although there has been an improvement in activity, buyers are still rather cautious.



351111 - As ever the market remains up and down. If sellers price realistically they are in with a chance of selling. Banks are still the problem with unreasonable lending criteria and high

David W Pearse FRICS, David W Pearse & Co., Mold, Flintshire, 01352 700274 - Lower activity levels reflect increasing concern re the deteriorating economic conditions and above average inflation levels. These near 5% inflation levels could however bring the 'real' value of property back into balance.

John Caines FRICS, Payton Jewell Caines, Bridgend, Wales, 01656 654328 - The market continues to be challenging with many vendors still reluctant to enter the market on a competitive basis.

John Nicholas MRICS, J J Morris, Haverfordwest, Pembrokeshire, 01437 760440 - Properties that are realistically priced are selling.

Kelvin Francis FRICS, Kelvin Francis & Co., Cardiff, South Glamorgan, 029 2076 6538 - There is a large choice of properties on the market and the market is improving with high levels of viewings taking place. An increasing overall too. number of viewers are noted to be in a position to proceed.

Paul Lucas BSc FRICS, R K Lucas & Son, Haverfordwest, Pembrokeshire, 01437 762538 - The market is improving in activity but prices are

Samantha James Bsc (Hons), Cooke & Arkwright, Cardiff, South Glamorgan, 02920 346346 - A late Easter effected the number of buyer enquiries we had over Spring 2011.

Stephen Nigel Jones, John Francis, Carmarthen, Carmarthenshire, 01267 221554 - 2011 is not turning out to be as bad a year as was feared it might be. Activity levels are at about the same level as 2010 and if that had been offered to us last October we would have been relieved to accept.

### London

Benson Beard MRICS. Bective Leslie Marsh, London, London, 020 7589 6677 - There is a certain amount of resistence from buyers as vendors chance their arm and have over inflated opinions on the value of their, often average, property. I can see a period of price stability.

Brendon Thomas MRICS, MAP Chartered Surveyors Ltd, London, Luke Pender-Cudlip MRICS. Newham, Southwark, Isling, 8456344187 - The City Fringes within my patch are very buoyant and are seeing price increases.

Redfearn, Rhyl, Denbighshire, 01745 Chelsea, London, 020 7581 5881 -Central London suffers from a distinct lack of sellable instructions due to unrealistic expectations of vendors. As such, there are more off market deals being done, where vendors want little fuss and agents are able to place individual buyers.

> James Gubbins MRICS, Dauntons, Pimlico, Westminster, 020 7834 8000 -A critical lack of stock remains the dominant influence behind the upward price movement. There is no lessening of buyer enthusiasm.

> James Perris BSc MRICS, De Villiers Surveyors, Central London, Central London, 020 7887 6009 - There remains relatively strong demand for Central London housing stock and whilst some areas are reporting buyers exercising some caution due to the economic outlook, the overall picture remains relatively buoyant.

> Jeremy Leaf BSc FRICS, Jeremy Leaf & Co., Finchley, Barnet, 020 8446 4295 May proved to be a solid rather than spectacular month for us as catch up after the bank holidays helped to improve the number of sales agreed and buyer enquiries viewings especially for 3-4 bedroom family houses - though instructions increased

> John King MRICS, Quinton Scott, Wimbledon, London, 020 8971 6780 -Activity levels have increased with instructions up and also new registrations of potential purchasers have risen this past 6 weeks. The number of viewings to offers has improved while vendors hold out.

> Justin Knight MRICS, Bective Leslie Marsh, Brook Green, London, 020 7603 5181 - Whilst the first time buyer market struggles to keep pace with the rest of the market, the 2 bedroom market in W14, W6 and W12 continues to accelerate both in turnover and pricewise.

Keith Barnfield FRICS, Barnfields, Enfield, Middlesex, 020 8363 3394 -We are getting plenty of offers but many are from buyers who do not have completed chains. At the bottom end a lack of first time buyers is a chronic

Kim Turner, Bective Leslie Marsh, Kensington, London - Kensington and Chelsea, 0207 795 4288 - The number of first time buyers purchasing with a mortgage has noticeably increased in the Kensington market place which has increased demand for properties in the £400,000-£700,000 price range.

Kniaht Tower Hamlets, City, Hackney, Frank, Wandsworth/Balham/Clapham, London, 020 8682 7777 -Buver six weeks. Having said that, there is still appetite for prime stock.

David K Jones FRICS, Jones & Charles Puxley, Jackson-Stops & Staff, Robert Green MRICS, John D Wood & Brian Devine FRICS, Graham&Sibbald, Co., Kensington, London, 020 7352 1484 - A lack of property to move to is impacting peoples' decision to place their own property on the market. Discretionary sellers are therefore only selling if they can achieve a record properties are selling and there price, and this is particularly true in the £4m& market

> Robert Green MRICS, John D Wood & Co., North West London, London, 020 7352 1484 - Stock is very limited, and whilst this remains the case prices will remain firm. A rise in interest rates may dampen demand, which in turn could affect prices.

> Robert Green MRICS, John D Wood & Co., Chelsea, London, 020 7352 1484 -Strong international demand continues for both houses and flats. Buyers are increasingly looking to secure a property which does not require extensive work.

> Robert Green MRICS, John D Wood & Co., South Kensington, London, 020 7352 1484 - After the disruption of a late Easter and numerous bank holidays, the spring market is now in New instructions have full swing. significantly increased, with buyer registrations more than keeping pace, keeping prices firm.

> Robert Green MRICS, John D Wood & Co., Battersea, London, 0207352 1484 We are seeing a considerable increase in prime houses coming to the market, and there is considerable buyer demand for these properties so we expect the next few months to be very

> Stephen Whitley FRICS, R Whitley & Co., West Drayton, Middlesex, 01895 442711 - May has seen a noticeable increase in the volume of new instructions to sales being achieved. Hopefully this will continue.

## Scotland

Alasdair Seaton BSc MRICS, D M Hall, Dunfermline and Environs/ Kinross, Scotland, 01383 621262 - Prices are still stable. Market patchy from week to week. Still some uncertainty but much bringing their home to the market until better than the start of the year.

Alexander Inglis BA MRICS, C/KD Galbraith, Scottish Borders, Scotland, 01896 754842 - The economy and media have probably had a negative impact although overall we are seeing higher levels of activity, possibly at slightly reduced price levels.

Andrew MacFarlane BSc MRICS, Graham & Sibbald, Hamilton, Lanarkshire, 1698422500 - There has been a steady increase in Home Report instructions in accordance with influenced by a complex mix of sub the traditional seasonal trend. Market markets. There is some activity in the conditions remain volatile as there enquiries have reduced over the last remains restricted demand for properties in the lower end of the demand across the board. market.

Stirling, Stirlingshire, 01786-463111 May is traditionally a busy time for the property market and this year has been no exception. There have been a good number of HR refreshes which indicate continues to be a steady flow of new properties coming to the market.

Chris Highton Dip Surv FRICS, Allied Surveyors Scotland plc, Selkirk, Scottish Borders, 01750 724170 - After a dreary winter, the traditional increase in activity has been noticable. Significant numbers of refreshes on Home Reports suggest that older stock is now moving. More recent properties seem to be selling reasonably well.

Christopher Hall MRICS, Rettie and co, Edinburgh, Edinburgh, 0131 220 4160 -Sales in good districts of Edinburgh and Glasgow are in balance with good properties attracting continued demand, with occasional successful closing dates.

Craig Henderson MRICS, Graham & Sibbald, Glasgow, Glasgow and West Scotland, 0141 332 1194 - The market remains challenging, however there are slightly more sellers now starting to come to the market, which is encouraging! Demand levels in the established, popular neighbourhoods is strong for newly introduced properties, that are sensibly priced.

Darroch Robertson MRICS, Graham & Sibbald, Aberdeen, Aberdeen/ Aberdeenshire, 01224 625024 - As with preceding months this year, the number of second-hand properties being placed on the marked continues to increase with evidence of sales continuing to take place, with more now going to closing dates and achieving prices in excess of valuation.

Graeme J Lusk BSc MRICS. Graham & Sibbald, Kilmarnock, Ayrshire, Arran, Dumfries & Galloway, 01563 528000 -It has been a difficult month from April into May. The combination of School holidays, Easter weekend, Royal Wedding and May Bank holiday lead to a disjointed month with fewer people normality returned.

Graham Tonner MRICS, Graham & Sibbald, Dundee, Dundee and Angus, 1382200064 - There has been an increase in activity over the past few weeks and hopefully this will continue into June and beyond. New properties coming to the market appear to be selling within a reasonable timescale.

Greg Davidson MRICS, Graham & Sibbald, Perth, Perthshire, 01738 445733 - The market is currently being prime markets and pockets of activity elsewhere, but no strong or consistent



lan Morton Bsc (Hons), MLE, MRICS, Northern Ireland Bradburne & Co, St Andrews, Fife, 1334479479 - Market confidence is still Aidan Conway MRICS, P Andrews purchases due to non-sale of Londonderry, 2871263635 bank funding.

Kevin J MacDonald MRICS, Graham & Sibbald, Inverness, Inverness- shire, 01463 236977 - The Inverness market. despite an element of inconsistency from month to month, nevertheless marketing period.

Kevin Murchie BLE MRICS, Graham and Sibbald, Edinburgh, Mid Lothian, 0131 225 1559 - The market continues to be somewhat unpredictable although there are some signs of increased insecurity. Lack of finance. activity and price increases in certain September.

Ltd., Forfar, Angus, 01307 462516 market for town property is static.

doubt still a buyers market, particularly normal summer enthusiasm. for people looking to purchase investment properties.

Peter Mceachran FRICS, Graham and Sibbald, Paisley, Renfrewshire, 0141 889 3251 - The market has stabilised recently, however the traditional early summer lift in activity has not occurred. There are fewer properties coming to the market. Better quality, well maintained properties remain in demand.

Richard A Clowes MRICS, DM Hall LLP. Galashiels. Scottish Borders. 01896 752009 - A strange month. With the two sets of bank holidays at the end of April and poorer weather throughout May agents are saying this has caused it to be quieter than expected. Perhaps some better weather in June should see some more activity in the market.

Robbie Buchanan MRICS, Graham & Sibbald, Kirkcaldy, Fife, 1592266211 -Hopefully the market is beginning to recover with signs that property prices have bottomed out and a slight increase in the 2 to 3 bed range in some areas where first time buyers are getting a foot on the ladder again.

poor with regular viewings but fewer Chartered Surveyors, Londonderry, purchasers property and restricted Reasonable demand from first time buyers taking advantage of low current

Bronagh Boyd MRICS, Digney Boyd, Newry, Co.Down, 028 30 833233 Buyer demand is on the increase with from month to month, nevertheless an increased supply of property coming shows positive signs of improvement to the market. Prices appear to have with increasing instances of properties bottomed out. Mortgage lending is still selling within a relatively short relatively slow, but all the high street banks are advising they are back in the

> Harold Montgomery FRICS, Montgomery Finlay & Co., Enniskillen, Co Fermanagh, 028 6632 4485 - Job

areas. With the holiday period J D M Wheeler MRICS, BTW Shiells imminent, it is difficult to predict what Ltd., Belfast, N.I., 028 9032 7954 - The may occur during July, August and main thing to consider is the high % of sales at the low end of the market, which has clearly pulled the average Malcolm Taylor FRICS, Bell Ingram price down. On a more positive note, there are areas where we are active in Rural property is moving slowly but the house sales where prices have been stable over the past year.

Peter Bennet MRICS, Graham & Tom McClelland FRICS, McClelland Sibbald, Dunfermline, Fife, 01383 Salter, Lisburn, Co Antrim, 028 732030 - Undoubtedly the signs have 92674121 - Senior politicians warning been more encouraging since the of difficult economic conditions in the Easter period with a lot more sales and short and medium term along with low more good quality stock coming on to selling prices for repossessions and the market. Nevertheless, it is without stiff lending criteria have dampened the



## Contributor details

### North

Andrew Bruce Dip VEM Alex FRICS, Edwin Thomp-Northumberland - 01289 01484 530361 304432

Dan Maddison MRICS, Foster Maddison Property Consultants, Hexham, Northumberland 01434 607711

Penrith Farmers & Kidd's plc. Penrith. Cumbria -01768 862 135

Keith Johnson FRICS, J W Wood, Durham, Durham - 1913869921

Mr T H Brannen FRICS, Brannen & Partners, Edward Waterson 01744 22816 Whitley Bay, Tyne & Wear - 0191 2517878

Neil Foster MRICS, Foster Maddison Property Francis Brown FRICS, Upon Tyne , Tyne & Wear - 01434 607711

Wear - 0191 514 5777

Peter Hayward FRICS, Hayward Tod Associates, Carlisle, Cumbria - 01228 810300/6

Richard Sayer BSc FRICS, Rook Matthews John Francis FRICS, Sayer, Bedlington, North-510044

Richard Sayer berland - 01665 510044

Roger Windass FRICS, M J Hunter MRICS, Grice Rickard Chartered Sur- & Hunter, Doncaster, veyors, Whitley Bay, South Yorkshire - 01302 Tyne & Wear - 0191 252 360141 2920

Parker, Morpeth, North- Skipton, North Yorkshire umberland 516123

Broadley & Coulson, Yorksh Bishop Auckland, Co 253456 Durham - 01388 602656

Yorkshire and Humber- Peter

McNeil MRICS, 672110 Bramleys, Calderdale/ son, Berwick-on-Tweed, Huddersfield, Halifax -

> Hudson MRICS, Hudson Moody, York, North Yorkshire - 01904 650650

David Copley BSc MRICS, Beadnall Copley, Douglas Farmer MRICS, Harrogate/ Tadcaster, 01423 Yorkshire 503500

> Edward Green MRICS. Jackson Green & Preston, Grimsby, North East Lincolnshire - 01472 311 Andrew Duncan MNAEA,

FRICS, Carter Jonas, York, North Yorkshire -01904 558200

Consultants, Newcastle Norman F Brown, Richmond, North Yorkshire -01748 822473

Airey MRICS, Paul J W G Cameron FRICS, Airey Chartered Survey- Stanton Mortimer Limited, ors, Sunderland, Tyne & Northallerton, North Yorkshire - 01609 773004

> BSc Sadler (Hons) MRICS, Savills (L&P) Limited. York North Yorkshire - 01904 617800

Crapper & Haigh, Shefumberland - 01665 field, South Yorkshire -0114 272 9944

BSc Ken Bird MRICS, Renton FRICS, Rook Matthews & Parr, Wetherby, West Saver Alnwick Northum- Yorkshire - 01937 582731

Michael Beech MRICS, Sam Gibson, Strutt & Windle Beech Winthrop, 01670 01756 692900

N M Atkin FRICS, Ullyott Stuart Allan FRICS, & Butler, Driffield, East Yorkshire 01377

> Nick Talbot, Carter Jonas, Harrogate, Yorkshire - 01423 707803

M E Yorkshire - 01262 Northwich, Cheshire

Stephen Edwards FRICS, Richard Powell FRICS, Yorkshire -697820

Steven Empson MRICS, Warrington 7973871899

Strutt & Parker, Harrogate, North Yorkshire -01423 561274

### **North West**

J.B & B. Leach, St.Helens, Merseyside -

(Hons) Dip Surv MRICS, Carter Jonas, South Lakeland. Cumbria 01539 814908

Brian Jackson FRICS, Ellis & Sons, Southport, Merseyside - 01704 534171

D.C.Coates MRICS, Venmores, Liverpool, Merseyside - 0151 236 01406 422 777

Gascoigne Halman, Worksop, Nottingham- shire - 01522 568822 Wilmslow, Cheshire 01625 460344

FAAV, Whittaker & Biggs, Congleton, Cheshire 01260 274224

John Williams FRICS, Brennan Ayre O'Neill, Wirral, Merseyside - 0151 343 9060

Jonathan Clayton BSc FRICS, Bentley Higgs, Blackpool. Lancashire 01253 302928

M G Fell BSc FRICS, t h Woodhouse & Co., Birkenhead, Merseyside 0151 608 9776

Michael Fisher, Fisher Wrathall, Lancaster, Lancashire - 01524

King Sturge LLP, Liverpool, Merseyside - 0151 242 6604

Mawer, Nicholas Marsh FRICS, Martin Pendered FRICS, Charles 01606 41318

Cundalls, Malton, North Ryder & Dutton, Oldham, 01653 Lancashire - 1619253232

Terence Redding MRICS, Borough Merryweathers, Don-Council, Warrington, caster, South Yorkshire - Cheshire - 01925 442848

William Legget FRICS, Toby Milbank MRICS, Denton Clark & Co., Chester. Cheshire 01244 409660

### **East Midlands**

Ben MacIntyre RICS, R L Bell BSc FRICS, Northants -701001

Charles Ball MRICS, Stephen Gadsby BSc Andrew Holmes BSc Bury & Hilton, FRICS, Gadsby Orridge Ashbourne/ Buxton, Der- Derby, byshire - 01538 383344

> Christopher Bletsoe Stephen J King FRICS, FRICS FAAV, Bletsoe King West, Market Har-Estate Agents, Thrap-borough, Leicestershire - ston, Kettering - 01832 01858 435970 732188

Holbeach, Lincolnshire -

David Hawke FRICS, William Downing, Pygott East Anglia shire - 01909 531450

David Johnson Dip Arb John Robinson FRICS Arb FRICS MCIArb, A Readings Property Groups Ltd., Leicester, Leicestershire - 0116 204 611066 6157

> Douglas MRICS, Gascoignes, Bromsgrove, Southwell, Nottingham- 01527 832222 shire - 01636 813245

Golding, Sleaford, Lin- shire - 7976982742 colnshire - 01529 302271

ough, Leicestershire 01509 214564

critt Barrell Golding, Limited, Walsall, West Grantham, Lincs 1476590211

Wellingborough, Northamptonshire -228822

terfield, Derbyshire 01246 270123

Peter Mountain, Louth, Lincolnshire - 01507 603 366

Philip Barnatt MRICS, 510044

Macintyers Ltd, Brackley, Robert Bell and Com-01280 pany, Horncastle, Lincs -01507 522222

> Derbyshire 01332 296396

Stephen Christopher Shallice FRICS, Stephen Saun-FRICS FAAV, Hix & Son, ders Prof Services, Nottingham, Nottinghamshire - 1159234482

John Halman FRICS, David Hawke & Co., & Crone, Lincoln, Lincoln-

## West Midlands

Champion FRICS, Halls, Worcester, Worcestershire - 01905

Adrian Powell FRICS, Gascoigne A. Victor Powell, Worcs

Andrew Grant F B I C S Edward Wreglesworth Andrew Grant LLP, FRICS, Escritt Barrell Worcester, Worcester-

Andrew Oulsnam MRICS G S Freckelton FRICS, Robert Oulsnam & Co., Freckeltons, Loughbor- Barnt Green, Birmingham - 0121 445 3311

Andrew R Perrin MRICS, Ian J Shaw FRICS, Es- Fraser Wood (Midlands) Midlands - 01922 627686 01553 774135

> Surveyors, Leamington Spa, Warwickshire - 01926 450999

Cranswicks, Bridlington, Frank R Marshall & Co., Martin Pendered & Co., Bury & Hilton, Leek, Staffordshire -01933 383344

> Edward Gallimore Neil Hunt FRICS, Wilkins FRICS, Edward Galli-Vardy Residential, Ches- more, Tenbury Wells, Worcestershire - 01584 810436

> Peter Mountain FRICS, Jeffrey Gregson FRICS, Gregson Page, Hallow, Worcestershire - 01905 852 007

> Jeremy Dell MRICS Mundy & Co., Lincoln, FAAV, J J Dell & Com-Lincolnshire - 01522 pany, Oswestry, Shropshire - 01691 653437

> > John Andrews FRICS IRRV, Doolittle & Dalley, Bewdley/ Bridgnorth/ Kidderminster/ Stourport, Worcestershire - 01562 821600

John Ozwell FRICS, Hunters, Solihull, West Midlands - 01564 771000

Julian T J Owens, Arkwright Owens, Hereford, Herefordshire - 01432 267213

Tim Pook MRICS, Cooper Green, Shrewsbury, Shropshire 276666

Andrew Wagstaff MRICS, Bedfords, Burnham Market, Norfolk - 01328 730 500

Charlie Penrose MRICS, Arnolds Property Consultants LLP, Norwich, Norfolk - 01603 620551

Christopher Philpot BSc FRICS, Lacy Scott & Knight, Stowmarket, Suffolk - 01449 612384

David Burr MRICS. David Burr (Long Melford) Ltd.. Long Melford, Suffolk -01787 883144

David Knights MRICS, David Brown, Ipswich, Suffolk - 01473 222266

Jeffrey Hazel FRICS, Geoffrey Collins & Co., Kings Lynn, Norfolk

Brian Holt MA MRICS, John B Shrive FRICS, Brian Holt Chartered John B Shrive, Holt, Coventry/ Norfolk - 01263 713303



bridgeshire - 01223 Essex - 01206 216556 322552

Russen FRICS, Russen Turner, Kings Lynn, Norfolk - 01553 768361

Strutt and Parker, Ipswich, Suffolk - 01472 220444

Strutt & Parker, Norwich, Norfolk - 01603 617431

Nicholas Rudge FRICS FAAV, Durrants, Beccles, Suffolk - 01502 712122

Richard Bannister FRICS, Bannister & Company, Felixstowe, Suffolk - 01394 282828

Simon Hickling MRICS FAAV, Maxey & Son, Wisbech, Norfolk - 01945 583123

Tim MRICS. Brown George F White LLP, Bedale, North Yorkshire -01677 425301

### South East

Andrew Miller FRICS, Linay & Shipp, Orpington, Kent - 01689 825678

Anthony Jamieson MRICS, Clarke Gammon Martin Wellers, Godalming/ Guildford, Surrey - 01483 417131

Antony Bromley-Martin Martin MRICS, Strutt & Parker, FRICS, Chelmsford, Essex 01245 254600

Elphick Estate Agents, Ashtead, Surrey - 01372 272321

Rutland Chartered Sur-Southampton, 01727 840285 vevors. Hampshire - 023 8066 3451

Boyden BSc David MRICS. Boydens, Colchester, Essex - 01206 Peter Mockett FRICS, David J Dark FRICS, 762244

David Nesbit FRICS D.M.Nesbit & Company, Portsmouth, Hampshire -02392 864321

David Upminster, Essex 01708 250033

Shaw, Cambridge, Cam- Fenn Wright, Colchester,

David Smith BSc MRICS, BSc Carter Jonas, Andover, and Hampshire - 01264 Philip A Chapman, Hythe,

> Edward MRICS. Maidenehad, Berkshire -01628 637600

Parsons Son & Basley, Carter Jonas, Winches-01273 274011

field/ Burnham/ Gerrards Cross/ Staines/ Slough. Buckinghamshire - 01494 Robert Green MRICS, 680909

ton Scott, Merton, Surrey 1484 020 8971 6780

Jonathan Bastable BSc Simon Matthew & Co., MRICS, Strutt & Parker, Ingatestone, Newbury, Berkshire -01635 521707

Kevin Rolfe MRICS, Aitchison Raffety, Berkhamstead/ Hemel Hempstead/ St Albans/ Watford/ Herts 1442875509

Allen MRICS, Elgars, Wingham, Canterbury, Kent - 01227 720557

Seymour BSc FRICS, Crow Watkin, Reigate, Surrey - 01737 245886

Bryan Elphick FRICS, Mike Hewson FRICS. Howard Cundey, Lingfield, Surrey - 01342 833333

> bans, Hertfordshire

Fearn FRICS. Peter Keats Fearn, Farnham, Surrey - 01252 718018

Hilbery Chaplin, Romford, Essex - 01708 732732

Peter T Foster FRICS, Porter Glenny, Grays, Essex - 01375 374 444

Parish FRICS, Philip Hiatt MRICS, Your Gates Parish & Co., Move Philip Hiatt, East Grinstead, W Sussex -01342 321142

bridge Wells, Kent -01892 516615

Richard Athow FRICS, Kent - 01303 264846

Robinson Richard Eshelby FRICS, Robinson, Latchmere Properties Ltd., Dorking, Surrey -01306 876 006

Geoffrey Holden FRICS, Richard Meeson MRICS, Brighton, East Sussex - ter, Hampshire - 01962 842742

John Frost MRICS, The Rob Wightman MRICS, Frost Partnership, Amer- Knight Frank, Hungersham/ Ashford/ Becons- ford, Berkshire - 01488 682726

John D Wood & Co., Oxford, Lymington/ John King MRICS, Quin- Hampshire - 020 7352

> W J Hartnell FRICS. Essex 01277 355255

Leschallas William MRICS, Jackson-Stops & Staff, Burford, Oxfordshire - 01993 822661

William Peppitt MRIC, Savills, Cranbrook, Kent -01580 720161

### **South West**

Marshall MSc MRICS, Woolley & Wallis, Shaftesbury, Dorset -01747 852242

Charles Abnett MRICS, Myddelton and Major, Salisbury, Wiltshire 01722 337575

Colin Bowden FRICS, Peter Farnsworth FRICS, Dickinson Bowden, Dor-Clive Rutland FRICS, Strutt & Parker, St Al- chester, Dorset - 01305 01392 276 404 250402

> G Maskell MRICS FAAV. Jeffervs. Liskeard/ Lostwithiel/Wadebridge, Cornwall - 01208 872245

> Seldons Estate Agents, Bideford, Devon - 01237 477997

tate Agents, Totnes, vices, Taunton, Devon -South Devon - 01803 01271 378 550 865454

01225 750900

01722 414747

Gary A Lawrence BSc Richard Hons MRICS, Charles Lear & Company, Chel- Shaftesbury, Dorset tenham, Gloucestershire 01747 8511222 - 01242 222 722

Graham Thorne FRICS FCIOB, Thornes Chartered Surveyors, Poole, Dorset - 01202 684004

Graham Waterton MRICS, Strutt & Parker, Salisbury, Wiltshire 01722 344011

Jeff Cole MRICS. Cole Rayment & White, Wadebridge, Cornwall 1208813595

Julian Bunkall FRICS. Jackson-Stops & Staff, stags, Exeter, Devon Dorchester, Dorset - 01392 255202 01305 262 123

Mark Annett FRICS, Mark Annett & Company, Chipping Campden, Gloucestershire - 01386 841622

Matthew Harvey BSc MRICS, Tayler & MRICS. Fletcher, Bourton on the Water, Gloucestershire 01451 820913

Matthew Higgs FRICS, Michelmore Hughes, Totnes, Devon - 01803 862 002

Michael Joyce MRICS, Cooper & Tanner, Frome, Somerset -01373 455060

OF Miles FRICS, Oliver Miles, Swanage, Dorset -01929 426655

Rendells, Exeter, Devon -

Peter May FRICS, Minster Property Management Limited, Wimborne, Dorset - 01202 842812

Philip Muzzlewhite FRICS, Whitton & Laing, Exeter, Devon - 01392 259395

Saunders FRICS, David Lewis, Stags Es- Webbers Property Ser-

Ray Saunders FRICS, David Mackenzie, Carter Webbers Property Ser-Jonas, BATH, Somerset - vices, Torrington, Devon -01271 378 550

ory, Salisbury, Wiltshire - vices, Minehead, Devon - Cwmbran, Torfaen 01271 378 550

MRICS, Gilyard Scarth,

Robert House FRICS, Kavanaghs, Melksham, Wiltshire - 01225 706860

Robert Williams MRICS, Robert Williams, Exeter, Devon - 01392 204800

Robin Thomas FRICS, Strutt & Parker, Exeter, Devon - 01392 229400

Roger Punch FRICS, Stags, Plymouth, Devon -01752 223933

Simon Cooper FRICS.

Stephen MRICS, Elder & Froy, Beaminster, Dorset 01308 862606

William Knight Frank, Exeter, Devon - 01392 423111

## Wales

Andrew Morgan FRICS, Morgan & Davies, Lempeter, Ceredigion - 01570 423623

Andrew Turner MRICS, Morris Marshall & Poole, Powys, Wales - 01686 626 160

Chris Armstrong FRICS, Alastair Iles MRICS, SW1 Guy Woodcock & Company, Deeside, Wales -01244 817172

D E Baker FRICS, David Baker & Company, Penarth, Vale of Glamorgan - 029 2070 2622

Dafydd Hardy MRICS. Dafydd Hardy Y Gwerthwyr Tai, Bangor/ Llangefni, Ynys Mon 01248 723322

David James FRICS, Brecon. James Dean Powys - 01874 624757

David K Jones FRICS. Jones & Redfearn, Rhyl, Denbighshire -01745 351111

John Pocock, Pocock & David Sherwood MRICS, R A Umner BSc FRICS, David McKillop BSc Ray Saunders FRICS, David Martin FRICS, Sumner Pridham, Tun- FRICS, McKillop & Greg- Webbers Property Ser- Newland Rennie Wilkins, 01633 868341

> Keenlyside David W Pearse FRICS, David W Pearse & Co., Mold, Flintshire - 01352 700274

> > Giles Birt BSc MRICS, Birt & Company, Tenby, Pembrokeshire - 01834 842204

> > John Caines FRICS, Payton Jewell Caines, Bridgend, Wales - 01656 654328

> > John Nicholas MRICS, J J Morris. Haverfordwest. Pembrokeshire - 01437 760440

> > Kelvin Francis FRICS. Kelvin Francis & Co., Cardiff, South Glamorgan - 029 2076 6538

Froy BSc Paul Lucas BSc FRICS. R K Lucas & Son, Haverfordwest, Pembrokeshire - 01437 762538

Morrison BSc Samantha James Bsc (Hons), Cooke & Ark-Cardiff, South wright. Glamorgan 346346

> Stephen Nigel Jones, John Francis, marthen, Carmarthenshire - 01267 221554

### London

A N How FRICS, Davis Brown, London, London -020 7637 1066

Estates Limited t/a Iles & Co., Knightsbridge, London - 020 7235 4555

Alastair Mason FRICS. Bunch & Duke, London, Hackney - 020 8986 3521

Anthony Lee MRICS, BNP Paribas Real Estate. London, London - 020 7338 4061

Benson Beard MRICS. Bective Leslie Marsh, London, London - 020 7589 6677

Brendon Thomas MRICS. MAP Chartered Surveyors Ltd, London, Tower Hamlets, City, Hackney, Southwark, Newham. Islington - 8456344187



Chariton Symeou, Hanley Robert Green MRICS, Greg Davidson MRICS, Harold - 020 7561 5502

Charles Puxley, Jackson-London - 020 7581 5881

James Gubbins MRICS, Dauntons, Pimlico, Westminster - 020 7834 8000

Perris BSc MRICS, De Villiers Surveyors, Central London, Central London - 020 7887 6009

James Wilson DipSurv MRICS, W A Ellis, Knightsbridge & Belgravia, London - 020 7581 7654

Jeremy Leaf BSc FRICS, Jeremy Leaf & Co., Finchley, Barnet - 020 8446 4295

ton Scott Wimbledon London - 020 8971 6780

(Hons) MA MRICS, Foster Slater, Central/ land - 01896 754842 Greater London, London - 020 8341 4146

Justin Knight MRICS, Bective Leslie Marsh, shire - 1698422500 Brook Green, London 020 7603 5181

Keith Barnfield FRICS, Barnfields, Enfield, Middlesex - 020 8363 3394

Chelsea - 0207 795 4288 724170

Clapham, London - 020 4160 8682 7777

Pollards, Bexley, Kent -01322 559990

Kensington, London - 020 bald, 7352 1484

Robert Green MRICS. John D Wood & Co., Graeme J Lusk BSc London - 020 7352 1484

John D Wood & Co. Chelsea, London - 020 Graham Tonner MRICS, 2830266811 7352 1484

Estates, London, London John D Wood & Co., Graham & Sibbald, Perth, FRICS, 7352 1484

Stops & Staff, Chelsea, Robert Green MRICS, Ian Morton Bsc (Hons), don - 020 7352 1484

> Robert Green MRICS, Kevin Angus MRICS, J & 0207352 1484

01895 442711

### Scotland

Alasdair MRICS, D M Hall, Dun- Lothian - 0131 225 1559 fermline and Environs, Scotland - 01383 621262

Alasdair Seaton John King MRICS, Quin- ross, Scotland - 01383 621262

Alexander Jonathan Slater LLB MRICS, C/KD Galbraith, Scottish Borders, Scot-

> Andrew MacFarlane BSc MRICS, Graham & Sibbald. Hamilton. Lanark-

Brian Devine FRICS, Graham&Sibbald, Stirling, Stirlingshire - 01786- Richard A Clowes 463111

Chris Highton Dip Surv ders - 01896 752009 Kim Turner, Bective Les- FRICS, Allied Surveyors lie Marsh, Kensington, Scotland plc, Selkirk, London - Kensington and Scottish Borders - 01750 MRICS, Graham & Sib-

Pender-Cudlip christopher hall mrics, MRICS, Knight Frank, rettie and co, edinburgh, Wandsworth/Balham/ edinburgh - 0131 220

Craig Henderson MRICS, Michael Pollard FRICS, Graham & Sibbald, Glasgow, Glasgow and West Scotland - 0141 332 1194 Aidan Conway MRICS, P

John D Wood & Co., MRICS, Graham & Sib- Londonderry Aberdeen, Aber- 2871263635 deen/Aberdeenshire 01224 625024

North West London, MRICS, Graham & Sibbald, Kilmarnock, Ayrshire, Arran, Dumfries & Daragh Mallon MRICS,

> Graham & Sibbald, Dundee, Dundee and Angus -1382200064

Belgravia, London - 020 Perthshire - 01738 Finlay & Co., Enniskillen, 445733

John D Wood & Co., MLE, MRICS, Bradburne Hugh Press FRICS, Alex-South Kensington, Lon- & Co, St Andrews, Fife - ander Reid & Frazer, 1334479479

John D Wood & Co., E Shepherd, Aberdeen, Battersea, London - Scotland - 01224 202800

J MacDonald Stephen Whitley FRICS, MRICS, Graham & Sib- N M Maneely FRICS, R Whitley & Co., West bald, Inverness, Inver-Drayton, Middlesex - ness- shire - 01463 236977

Kevin Murchie BLE Norman Russell MRICS, MRICS, Graham and Russell Brothers, New-Seaton BSc Sibbald, edinburgh, Mid townards, Co Down - 028

BSc & McCreath, Edinburgh, Belfast, NI - 028 90 662 MRICS, D M Hall, Kin- Lothian - 0131 226 6518

Inglis BA Angus - 01307 462516

Peter Bennet MRICS. Graham & Sibbald, Dun- WJ McCann MRICS, Bill 732030

Peter Mceachran FRICS, Graham and Sibbald, Paisley, Renfrewshire 0141 889 3251

MRICS, DM Hall LLP, Galashiels, Scottish Bor-

Robbie Buchanan bald, Kirkcaldy, Fife -1592266211

William Murphy MRICS, Cruden Homes East Ltd, Edinburgh, Lothians 0131 442 5775

## Northern Ireland

Andrews Chartered Sur-Robert Green MRICS, Darroch Robertson veyors, Londonderry,

> Bronagh Boyd MRICS, Digney Boyd, Newry, 028 30 Co.Down -833233

Robert Green MRICS, Galloway - 01563 528000 Best Property Services, Newry, County Down -

Montgomery Montgomery Co Fermanagh - 028 6632 4485

Downpatrick, Co Down, Co Down - 02844 619966

J D M Wheeler MRICS, BTW Shiells Ltd., Belfast, N.I. - 028 9032 7954

Maneely & Co., Dund-gannon, Co Tyrone - 028 8772 7799

9181 2145

Lindsay S. Duguid BSc Samuel Dickey MRICS, FRICS, McNeill Maguire GOC Estate Agents, 366

Malcolm Taylor FRICS, Tom McClelland Frics, Bell Ingram Ltd., Forfar, McClelland Salter, Lisburn, co Antrim - 028 92674121

fermline, Fife - 01383 McCann Estate Agency, Lisburn, Antrim - 02892 666222



## **RICS Contacts**

## **RICS Housing Market Survey Management**

Josh Miller Senior Economist T: +44 (0)20 7334 3777 joshuamiller@rics.org

Himanshu Wani Economist T +44 (0)20 7334 3838 hwani@rics.org

# Survey subscription information and contributor enquiries

For information on the **Scottish residential property market** contact Laura Butcher at RICS in Scotland on 0131 240 0899.

For information on the **Northern Ireland residential property market** contact Tom McClelland at RICS in Northern Ireland on 028 92674121 or 028 90825279.

The **housing market survey** is available from the RICS web site - www.rics.org/economics along with a number of other surveys covering residential lettings, commercial property, construction activity, arts and antiques and the farmland market.

To subscribe, please contact the **BCIS on bcis@bcis.co.uk** or telephone +44 (0)20 7695 1500 for further information.

For **contributor database enquiries**, please contact Janet Guilfoyle on +44 (0)20 7334 3890.

The subscription rates for the monthly RICS Housing market surveys

Non RICS members £365 per year RICS members £305 per year

The subscription rates for RICS quarterly surveys

(Construction, Commercial Property and Residential Lettings), are: Non RICS members £245 per year RICS members £180 per year

The subscription rates for the semi-annual RICS Rural Market Survey

Non RICS members £120 per year RICS members £95 per year

The subscription rates quoted above are subject to change please consult RICS web site - www.rics.org for confirmation.

The Royal Institution of Chartered Surveyors Parliament Square London SW1P 3AD

T +44 (0)20 7222 7000 F +44 (0)20 7334 3795

economics@rics.org www.rics.org

